Waller Lansden Dortch & Davis, LLP 1901 Sixth Avenue North Suite 1400 Birmingham, AL 35203-2623

Colin H Luke 205-226-5717 direct

colin.luke@wallerlaw.com

205.214.6380 main 205.214.8787 fax wallerlaw.com

RURAL RV
RECEIVED

Mar 05 2021

March 5, 2021

STATE HEALTH PLANNING AND DEVELOPMENT AGENCY

## VIA ELECTRONIC FILING

Hon. Emily Marsal Executive Director State Health Planning & Development Agency 100 North Union St., Suite 870 Montgomery AL 36104

Re: Request for Reviewability Determination

Cullman Regional Medical Center

Dear Ms. Marsal:

Our firm represents Cullman Regional Medical Center, an acute care hospital located at 1912 Alabama Highway 157, Cullman, Alabama 35058 ("CRMC"). CRMC is located in Cullman County which is a Micropolitan Statistical Area and satisfies the statutory exemption found in Section 22-21-263(a)(4) of the Code of Alabama (1975) with respect to acute care hospitals classified as rural by the Office of Management and Budget. CRMC is a sole community hospital and is the only acute care hospital in Cullman County.

The purpose of this letter is to request your determination, pursuant to Section 410-1-7-.02 of the Alabama Certificate of Need Program Rules & Regulations ("Regulations"), that the reopening of a second catheterization lab (which will also be classified as a multi-purpose room) at CRMC for vascular surgery and for diagnostic and interventional cardiac catheterizations on CRMC's campus does not require CRMC to obtain a Certificate of Need ("CON") from the State Health Planning and Development Agency. We are requesting this determination because the reopening of the second catheterization laboratory does not involve a new service at CRMC or expenditures above CON expenditure thresholds.

The scope of the proposed project will not exceed any of the CON expenditure thresholds specified in Section 410-1-2-.07 of the Regulations, of \$3,079,347 for major medical equipment, of \$1,231,738 for new annual operating costs, or of \$6,158,695 for capital expenditures, as currently adjusted for CPI. CRMC represents that the proposed project will not exceed the following approximate costs:

Total Renovation/Construction Cost:\$ 200,000Total Equipment Cost:\$ 1,500,000Total Incremental Annual Operating Cost:\$ 1,200,000

Hon. Emily Marsal March 5, 2020 Page 2

As a point of reference, CRMC's existing catheterization lab has performed over 1,000 cardiac catheterization procedure equivalents in each of the last two years as calculated as in accordance with Section 410-2-3-.03(b) of the Regulations. CRMC is therefore eligible to expand its cardiac catheterization service under Section 410-2-3-.03(b)(3) of the Regulations. Please see **Exhibit A** with CRMC's two most recent SHPDA annual reports along with a chart which contains a calculation of the total number of cardiac catheterization procedure equivalents for validation of this utilization. Furthermore, CRMC is the only facility that provides catheterization services in Cullman County.

This project will not involve the addition of inpatient beds or the conversion of one classification of beds into another classification of beds. Further, this project will not result in the provision of any new institutional health services.

It is our understanding that as a rural hospital, CRMC is not required to pay a filing fee in connection with this request for a letter of non-reviewability.

Accordingly, based on the above, we respectfully request your determination that CRMC is not required to obtain a CON in order to complete the proposed project. We appreciate your consideration of this request. Feel free to contact me if you need further information or have any questions.

Sincerely,

Colin H. Luke

Hon. Emily Marsal March 5, 2020 Page 3

The undersigned, being first duly sworn, hereby makes oath or affirms that she is the Chief Operating Officer for Cullman Regional Medical Center, has knowledge of the facts in this request, and to the best of her information, knowledge and belief, such facts are true and correct.

Affiant:

Nesha Donaldson

SUBSCRIBED AND SWORN to before me this 5th day of March, 2021.

**Notary Public** 

My commission expires:

CHARLOTTE HICKS
My Commission Expires
July 1, 2023

(SEAL)

Hon. Emily Marsal March 5, 2020 Page 4

### EXHIBIT A

Cullman Regional Medical Center performed 1,338 cardiac catheterization procedure equivalents in 2020 and 1,839 cardiac catheterization procedure equivalents in 2019. All of the procedure equivalents were performed in Cullman's sole authorized catheterization lab. Therefore, Cullman Regional is eligible to expand its existing cardiac catheterization services pursuant to Ala. Admin. Code r. 410-2-3-.03. For more information, please see the following charts and the attached annual reports.

2020	Inpatient	Outpatient	Combined
Diagnostic Catheterizations	$362 \times 1 (PE) = 362$	561 x 1 (PE) = 561	923
Therapeutic / Interventional	$80 \times 2 (PE) = 160$	$116 \times 2 (PE) = 232$	392
Catheterizations			
Pacemaker Implants	$4 \times 1 (PE) = 4$	$19 \times 1 (PE) = 19$	23
<u>Total</u>	556	812	1,338

2019	Inpatient	Outpatient	Combined
Diagnostic Catheterizations	665 x 1 (PE) = 665	$754 \times 1 \text{ (PE)} = 754$	1,419
Therapeutic / Interventional	$130 \times 2 \text{ (PE)} = 260$	$65 \times 2 \text{ (PE)} = 130$	390
Catheterizations		, , ,	
Pacemaker Implants	$17 \times 1 \text{ (PE)} = 17$	13 x 1 (PE) = 13	30
Total	942	897	1,839

Note: "PE" stands for "procedure equivalents" as used in Ala. Admin. Code. r. 410-2-3-.03.

Note: The above data comes from Cullman Regional Medical Center's 2019 and 2020 Annual Reports.

FORM BHD 134A REVISED 09/20

THIS REPORT IS DUE ON OR BEFORE DECEMBER 15, 2020

# STATE HEALTH PLANNING AND DEVELOPMENT AGENCY

MAILING ADDRESS (U.S. Posta: Service) PO BOX 303025

MONTGOMERY AL 36<sup>30</sup>-3025 TELEPHONE:

(334) 242-4103

www.shpda.alabama.gov

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STREET ADDRESS (Commercial Carrier) 100 NORTH UNION STREET STE 870 MONTGOMERY AL 36104 FAX: (334) 242-4113 bradford.williams@shpda.a abama.gov

# 2020 ANNUAL REPORT FOR HOSPITALS AND RELATED FACILITIES

043-6530320

Print Submit	CULLMAN REGIONA	L MEDICAL CENTER		
Mailing Address:	PO BOX 1108	CULLMAN	AL	35058
	STREET ADDRESS	CITY	STATE	ZIP
Physical Address:	1912 AL HWY 157	CULLMAN	AL	35058
County of	STREET ADDRESS	CITY	· ·	ZIP
Location:	CULLMAN			
Facility Telephone:	(256) 737-2598	— Facility Fax:	(256) 737-2596	
This reporting period is	(AREA CODE) & TELEPHONE NUMBER 10/1/2019 , through 9	/30/2020 ; or for <b>par</b>	(AREA CODE) & TELEPHO	NE NUMBER On beginning
	and ending	a period		days.
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A member of administrati	on MUST also sign below verify. isted above; and must be separation of ADMIR COO	ing the accuracy of the inate from the preparer.  NISTRATION OFFICIAL  NESH	E-MAIL ADDRESS  INTO 19 DATE  IA.DONALDSON@CULLMAN  E-MAIL ADDRESS	d herein, as
	FAD AFFIAR	LICE ONLY		
Facility Verified:	FOR OFFICE	: USE ONLY		
Entered:	Initial Scan: _ Final Scan: _		Completed:	

# G. CARDIAC PROCEDURES

Classify the total invasive cardiac procedures into one of the following inpatient or outpatient categories. Do not count Swan/Ganz insertions performed in other areas of your facility. Report the TOTAL NUMBER OF PHYSICAL PROCEDURES PERFORMED BY THE LAB(S), NOT the number of procedures billed by the hospital (billing code numbers).

	PERFO CON-AU	PERFORMED IN CON-AUTHORIZED CATHETERIZATION LAB	PERFOI ELECTROPHY	PERFORMED IN ELECTROPHYSIOLOGY LAB	OTHER LOCA	OTHER LOCATION (specify)
Heart Catheterization Diagnostic	Inpatient Procedures	Outpatient Procedures	Inpatient Procedures	Outpatient Procedures	Inpatient Procedures	Outpatient Procedures
Heart Catheterization Therapeutic/ Interventional (Including PTCA, directional coronary atherectomy, rotational atherectomy and similar complex therapeutic procedures)	302	116				
Pediatric Catheterization	0	0				
Electrophysiology Diagnostic	0	0	0	C	C	C
Electrophysiology Therapeutic	0	0				
Pacemaker Implants (permanent)	4	19	0	0		
Other (specify below) TEE/LOOP/CARDIOVERSION	0	0	0	0	95	1
TOTAL PROCEDURES	146	969	0	0	69	
TOTAL PATIENTS (cases)	229	404	0	0	49	83
TOTAL NUMBER OF CON AUTHORIZED CA	CON AUTHORIZE	OUTPATIENT  D CATH LABS:	INPATIENT 1	OUTPATIENT	INPATIENT	OUTPATIENT

FORM BHD 134A REVISED 09/19

THIS REPORT IS DUE ON OR BEFORE DECEMBER 16, 2019

# STATE HEALTH PLANNING AND DEVELOPMENT AGENCY

MAILING ADDRESS (U.S. Postal Service) PO BOX 303025 MONTGOMERY AL 36130-3025 TELEPHONE: (334) 242-4103

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100 NORTH UNION STREET STE 870
MONTGOMERY AL 36104
FAX: (334) 242-4113
bradford.williams@shpda.alabama.gov

# 2019 ANNUAL REPORT FOR HOSPITALS AND RELATED FACILITIES

043-6530320

	CULLMAN REGIONA	AL MEDICAL CENTE	:R	
Submit				
Mailing Address:	PO BOX 1108	CULLMAN	Α	L 35058
3	STREET ADDRESS	CITY	STA	ATE ZIP
Physical Address:	1912 AL HWY 157	CULLMAN	A	L 35058
-	STREET ADDRESS	CITY		ZIP
County of Location:	CULLMAN			
Facility Telephone:	(256) 737-2598	Facility Fax:	(256) 737-25	96
This reporting period is	(AREA CODE) & TELEPHONE NUMBER 10/1/2018, through 5	9/30/2019 ; or for p		relephone number peration beginning
	and ending	a pe	riod of	days.
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	PERFORMED IN CON-AUTHORIZED	RMED IN HORIZED	PERFOF ELECTROPHY	PERFORMED IN ELECTROPHYSIOLOGY LAB	OTHER LOCA	OTHER LOCATION (specify)
	Inpatient Procedures	Outpatient Procedures	Inpatient Procedures	Outpatient Procedures	Inpatient Procedures	Outpatient Procedures
Heart Catheterization Diagnostic	665	754		P		
Heart Catheterization Therapeutic/ Interventional (Including PTCA, directional coronary atherectomy, rotational atherectomy and similar complex therapeutic procedures)	130	65				
Pediatric Catheterization	0	0				
Electrophysiology Diagnostic	0	0	0	0	0	0
Electrophysiology Therapeutic	0	0	0	0	0	0
Pacemaker Implants (permanent)	17	13	0	0	0	0
Other (specify below) TEE/LOOPS/CARDIOVERSION	0	0	0	0	103	96
TOTAL PROCEDURES	812	832	0	0	103	96
TOTAL PATIENTS (cases)	354	411	0	0	09	61
	INPATIENT	OUTPATIENT	INPATIENT	OUTPATIENT	INPATIENT	OUTPATIENT
TOTAL NUMBER OF CON AUTHORIZED CATH LABS:	F CON AUTHORIZ	ED CATH LABS:	-			

TOTAL NUMBER OF CON AUTHORIZED CATH LABS: